

Exam. Code : 225801
Subject Code : 5483

M.Com. 1st Sem. (Batch 2023-25) (CBGS)

BUSINESS ENVIRONMENT

Paper : MC-104

Time Allowed—3 Hours]

[Maximum Marks—100

Note :— Attempt **FIVE** questions in all, selecting at least **ONE** question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

SECTION-A

1. Discuss the forces that shape the economic environment of business. Do you think the economic system that has been adopted by the country has significant influence on the functioning of Business ?
2. Analyse the steps taken by the Indian Government to globalize the economy. Discuss the threats to the Indian economy from globalization.

SECTION-B

3. What were the strategies and priorities of XIth plan of India ?

4. Discuss the salient features of Environment Protection Act.

SECTION-C

5. "Monetary policy to be effective has to be in harmony with the fiscal policy". Examine.
6. What is Deficit Financing ? State its implications for Indian Economy.

SECTION-D

7. What are the objectives of the Exim Policy, 2009-2014 ? Discuss the salient features and measures adopted in the policy.
8. Write short notes on :
 - (a) Balance of Payments
 - (b) Impact of demonetization on Indian Economy.

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M.Com. 1st Sem. (Batch 2023-25) (CBGS)
**MANAGEMENT ACCOUNTING AND CONTROL
SYSTEM**

Paper : MC-105

Time Allowed—3 Hours] [Maximum Marks—100

Note :— Attempt **FIVE** questions in all, selecting at least **ONE** question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

SECTION—A

1. Discuss nature and scope of Management and Control Systems.
2. What do you mean by Management Accounting ? Explain the position, role and responsibilities of management accountant.

SECTION—B

3. Explain the meaning, characteristics and types of responsibility centers. How do they help in management control process ?

4. The expenses for the budgeted production of 10,000 units in a factory are furnished below.

	Per Unit (Rs.)
Materials	70.0
Labour	25.0
Variable overhead	20.0
Fixed overhead (Rs. 1,00,000)	10.0
Variable expenses (Direct)	5.0
Selling expenses (10% fixed)	13.0
Distribution expenses (20% fixed)	7.0
Administration expenses (Rs. 50,000)	5.0
Total cost per Unit	155.0

Prepare a budget for production of 8,000 unit, (b) 6,000 units, and (c) indicate cost per unit at both levels. Assume that the administration expenses are fixed for all levels of production.

SECTION—C

5. Calculate labour mix variance from the following standard.

	Standard
For 100 hours	Grade A: 50 workers @ Rs. 5 per hour Grade B: 100 workers @ Rs. 2 per hour
For 120 hours	Actual Grade A: 60 workers @ Rs. 4.5 per hour Grade B: 90 workers @ Rs. 2 per hour

6. From the following data, calculate :
- P/V Ration
 - Profit when sales is Rs. 20,000
 - New Break Even Point if selling price is reduced by 20%

Fixed Expenses Rs. 5000 and Break Even Point Rs. 10,000

SECTION—D

7. What do you mean by balanced Score Card ? How does it differ from Traditional Performance Evaluation criteria ?
8. Write short notes on the following :
 - (a) Target Costing
 - (b) Activity Based Costing.

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M.Com. Ist Sem. (Batch 2023-25) (CBGS)
MANAGEMENT PRINCIPLES AND
ORGANIZATION BEHAVIOUR
Paper-MC-103

Time Allowed—3 Hours] [Maximum Marks—100

Note :— Attempt **FIVE** questions in all, selecting at least **ONE** question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

SECTION—A

1. Why is planning important for organisational success? Elaborate the steps in planning and the limitations of planning especially in present times.
2. Write notes on :
 - (a) Span of management
 - (b) Authority responsibility relationship.

SECTION—B

3. David McClelland's acquired-needs theory is the one that has received the greatest amount of support. Elaborate the theory and why it is supported ?

4. (a) The managerial grid can help managers understand their management strengths and shortcomings. How ?
- (b) Discuss transactional and transformational leadership and bring out their differences.

SECTION—C

5. Discuss the concept of personality. What are the determinants of personality ? Explain with the help of appropriate examples.
6. What does organisation behaviour imply ? Elaborate the challenges and opportunities for organisation behaviour.

SECTION—D

7. (a) What is emotional intelligence ? Discuss its dimensions and implications.
- (b) What are the different sources of human emotions ?
8. Elaborate the perceptual process. What are the common perceptual distortions and the means to improve them ?

Exam. Code : 225801
Subject Code: 5480

M.Com. Ist Sem (Batch 2023-25) (CBGS)

MANAGERIAL ECONOMICS

Paper : MC-101

Time Allowed—3 Hours] [Maximum Marks—100

Note :— Attempt **FIVE** questions in all, selecting at least **ONE** question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

SECTION—A

1. Define Managerial economics. Explain its scope and importance for managerial decisions. 20
2. (a) Explain the various determinants of demand.
(b) How is price elasticity measured ? 20

SECTION—B

3. Define 'Production Function.' Explain with a diagram the Law of Variable Proportions. 20
4. Explain the concept of the marginal rate of substitution (MRS). What is the significance of MRS in determining the shape of an indifference curve ? 20

SECTION—C

5. How is price and output determination under monopoly different from the perfect competition ? 20
6. What is meant by 'envelope curve' ? Show graphically the derivation of the long-run average variables cost curve (LAC). How can you find the minimum LAC ? 20

SECTION—D

7. Distinguish between GDP and NDP. Describe various methods of measuring national income. 20
8. Define inflation. Briefly explain the types of inflation. Examine causes of demand and cost-push inflation. 20

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M.Com. 1st Semester (Batch 2023-25) (CBGS)

STATISTICAL ANALYSIS FOR BUSINESS

Paper : MC-102

Time Allowed—3 Hours]

[Maximum Marks—75

Note :— Attempt **FIVE** questions in all, selecting at least **ONE** question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

SECTION—A

1. (a) Explain the Bayes' Theorem of Probability Distribution.
- (b) A bag contains 10 white and 5 black balls. Two balls are drawn at random one after the other without replacement. Find the probability that both balls drawn are black.
2. 8 unbiased coins are tossed 256 times. Find the expected frequencies of success (getting a head) and tabulate the results obtained using binomial distribution.

SECTION—B

3. What do you mean by sampling ? Explain the different types of sampling techniques.
4. What is the difference between qualitative and quantitative research ? Explain the major sources of data collection in qualitative research.

SECTION—C

5. Explain the steps involved in designing a questionnaire. Also explain the qualities of a good questionnaire.
6. What do you understand by the term Hypothesis ? Elaborate the various types of Hypotheses in detail.

SECTION—D

7. The following figures relate to the number of units sold in five different areas by four salesmen, A, B, C and D :

Area	Number of Units			
	A	B	C	D
1	80	100	95	70
2	82	110	90	75
3	88	105	100	82
4	85	115	105	88
5	75	90	80	65

Is there any significant difference in the efficiency of these salesmen ? Table values of $F_{.05}$ for $v_1 = 3$, $v_2 = 16$ is 3.24.

8. The following table gives the frequency, according to the marks, obtained by 67 students in an intelligence test. Measure the degree of Correlation between Age and Marks.

Test-Marks	AGE (in years)			
	18	19	20	21
200-250	4	4	2	1
250-300	3	5	4	2
300-350	2	6	8	5
350-400	1	4	6	10